

STROHAL LEGAL GROUP



UAE HOLIDAY HOME INVESTMENTS

The UAE's tourism industry is a powerhouse, drawing in millions of visitors each year. From the iconic cityscape of Dubai to the cultural treasures of Abu Dhabi and the pristine beaches of Ras Al Khaimah, the country offers an array of attractions that cater to a diverse range of travelers. Meeting various traveler preferences, the demand for unique lodging experiences and cost-effective accommodations, like holiday homes, is on the rise. The UAE offers a range of investment opportunities for holiday homes, from city-view apartments to beachfront villas, across different emirates, allowing investors to match their strategies with consumer preferences and target markets.

Market Overview

According to <u>Statista</u>, the country's anticipated annual growth in revenue from 2023 to 2027 is estimated to be at a Compound Annual Growth Rate (CAGR) of 5.12%, leading to a projected market size of approximately US\$1.569 billion by the year 2027. It is also expected that the vacation rentals market is projected to encompass a user base of approximately 2.2 million individuals. During the initial quarter of 2023, Dubai impressively accommodated a remarkable total of 137,144 guests. Emirates like Ajman, Sharjah, and Ras Al Khaimah have initiated the growth of the holiday home sector and have introduced their own distinct regulations to govern the management of vacation homes intended for tourists.

Rental Yield

The robust tourism industry in the UAE, coupled with a constant influx of visitors, drives significant demand for holiday home rentals, resulting in potentially high rental yields and making holiday home investments an appealing source of passive income, especially in well-situated and effectively managed properties during peak tourism seasons. Allsopp & Allsopp, a UAE-based property services company, has reported impressive ROI rates of up to 30% for holiday homes in specific areas in Dubai. Their data also highlights substantial returns achieved by properties such as a four-bedroom villa in Dubai Hills, which earned AED 354,807 in the holiday home market, surpassing the projected annual rent of AED 280,000, and a one-bedroom apartment in Dubai Marina that yielded AED 238,906 compared to the expected AED 185,000 in annual rent, based on February 2023 figures. With the ongoing expansion of tourism, these figures are poised to climb even higher, further enhancing the allure of holiday homes as a promising investment avenue.

Regulations and Tax Implications

The UAE's government has taken steps to streamline regulations for holiday homeowners, offering a clear legal framework that supports property owners and fosters a secure investment environment. Holiday home unit eligibility consists of a range of residential options like villas, apartments, and townhouses in mixed-use buildings. Not all residential units are inherently eligible; those seeking eligibility must meet specific criteria set by authorities. Holiday home permits should be obtained by operators, owners, and tenants from the relevant emirate in which they are situated.



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The process for registration is straightforward and may require the following documents:

- Title deed or copy of approved Dubai Land Department Sales purchase agreement,
- No Objection Certificate (NOC) from the developer, if applicable
- Signed passport copy or Emirates ID of the landlord,
- Copy of trade license, If the unit 'landlord' is a company,
- Emirates ID or passport copy of the authorized signatory,
- Property Management Letter,
- Current Electricity & Water Authority bill, and
- Tenancy contract, if applicable.

In addition to the above, providers of holiday homes must possess suitable insurance coverage, encompassing comprehensive landlord and public liability insurance, as applicable. It is important to note that requirements and fees could differ based on the issuing authority in each emirate. Every emirate has its own set of regulations concerning the real estate industry. For instance, in Dubai, a property owner can register up to 8 units in their name, whereas in Abu Dhabi, an owner can request only one license, and any extra permits will be subject to approval by the issuing authority. Therefore, individuals who own properties should pay close attention to the laws and rules in the specific Emirate where their properties are located. Non-compliance with regulations may result in a temporary or permanent termination of a holiday home permit.



Investing in holiday homes in the UAE comes with notable advantages, including favorable tax policies. Residential properties in the UAE are not subject to property taxes. Nevertheless, buyers should be mindful of additional expenses like registration fees, service charges, transfer fees, and maintenance fees. The Ministry of Finance has recently announced <u>UAE Cabinet Decision No.</u> (49) of 2023, which gives clarification pertaining to individuals, both residents and non-residents, participating in business or business activities with regard to the application of the UAE Corporate Tax Law. The decision aims to clarify that income generated from real estate investments in immovable property owned by natural persons would typically remain exempt from Corporate Tax, as long as it does not involve a licensed business activity.

Conclusion

Holiday home investment in the UAE presents a unique opportunity to combine luxury, culture, and financial gain. With its supportive regulatory environment, and diverse investment options, the UAE has firmly established itself as a magnet for investors seeking to tap into the growing holiday home market. As this trend continues to evolve, savvy investors stand to reap the benefits of a dynamic and lucrative investment landscape. Involving a legal firm in your property investment journey offers a layer of protection, ensuring that your interests are safeguarded and that your investment aligns with legal and regulatory requirements.

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